Financial Statements With Independent Auditors' Report

June 30, 2023 and 2022



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors We Raise Foundation Itasca, Illinois

#### **Opinion**

We have audited the accompanying financial statements of We Raise Foundation, which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of We Raise Foundation as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of We Raise Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about We Raise Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors We Raise Foundation Itasca, Illinois

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of We Raise Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about We Raise Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Naperville, IL

October 30, 2023

apin Crouse LLP

# **Statements of Financial Position**

	June 30,			
	2023	3	2022	
ASSETS:				
Current assets:				
Cash and cash equivalents	\$ 75	59,529 \$	750,000	
Other receivables		-	7,959	
Short-term contributions and planned gifts receivable	3	88,118	98,100	
Prepaid expenses	3	37,464	54,527	
	83	35,111	910,586	
Furniture and equipment - net		8,436	5,946	
Operating lease right-of-use-asset	25	55,154	-	
Cash surrender value of life insurance	1	3,811	13,278	
Long-term contributions and planned gifts receivable		-	9,441	
Long-term investments	2,13	30,843	2,049,846	
Long-term investments held for board designated endowment	6,49	00,832	6,131,592	
Funds held in trust by others	1,61	3,398	1,641,409	
Total Assets	\$ 11,34	\$ \$	10,762,098	
LIABILITIES AND NET ASSETS:				
Current liabilities:				
Accounts payable	\$ 1	5,371 \$	20,401	
Accrued expenses	2	20,004	45,469	
Operating lease liability	27	70,677	-	
Grants payable, current portion	26	50,485	324,130	
	56	66,537	390,000	
Grants payable, net of current portion	14	18,259	172,487	
Total liabilities	71	4,796	562,487	
Net assets:				
Net assets without donor restrictions:				
Board designated for investments	6,49	00,832	6,131,592	
Net assets with donor restrictions:				
Restricted by purpose or time	67	77,426	630,924	
Restricted in perpetuity	3,46	54,531	3,437,095	
Total net assets		1,957	4,068,019	
	10,63	32,789	10,199,611	
Total Liabilities and Net Assets	\$ 11,34	17,585 \$	10,762,098	

# **Statement of Activities**

Year Ended June 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE:			
Support:			
Contributions:			
Individuals	\$ 464,994	\$ 31,660	\$ 496,654
Organizations	39,004	7,269	46,273
Change in value of funds			
held in trust by others	-	65,584	65,584
Planned gifts	355,854		355,854
	859,852	104,513	964,365
Revenue:			
Investment income	190,899	67,684	258,583
Net investment income	491,384	198,270	689,654
Other income			
	682,283	265,954	948,237
Net assets released from			
restrictions	296,529	(296,529)	
Total Support and Revenue	1,838,664	73,938	1,912,602
EXPENSES:			
Program activities:			
Grants and projects	340,041	-	340,041
Program education	355,751	-	355,751
Program support	205,128	-	205,128
	900,920		900,920
Supporting activities:			
Management and general	166,018	-	166,018
Fundraising	412,486	-	412,486
-	578,504		578,504
Total Expenses	1,479,424		1,479,424
Change in Net Assets	359,240	73,938	433,178
Net Assets, Beginning of Year	6,131,592	4,068,019	10,199,611
Net Assets, End of Year	\$ 6,490,832	\$ 4,141,957	\$ 10,632,789

See notes to financial statements

# **Statement of Activities**

Year Ended June 30, 2022

	Without Donor Restrictions					With Donor Restrictions		Total
SUPPORT AND REVENUE:								
Support:								
Contributions:	_		_		_			
Individuals	\$	589,635	\$	40,462	\$	630,097		
Organizations		40,234		5,000		45,234		
Change in value of funds				(220.210)		(220, 210)		
held in trust by others		- 521 200		(238,310)		(238,310)		
Planned gifts		531,398		(192,848)		531,398 968,419		
Revenue:		1,101,207		(192,040)		900,419		
Investment income		175,732		54,496		230,228		
Net investment loss		(1,092,049)		(385,392)		(1,477,441)		
Other income		12,311		(303,372)		12,311		
9 <b></b>		(904,006)		(330,896)		(1,234,902)		
Net assets released from		(= = ,===)		(===,===)		( ) - ) )		
restrictions		270,027		(270,027)		-		
Total Support and Revenue		527,288		(793,771)		(266,483)		
EXPENSES:								
Program activities:								
Grants and projects		372,416		-		372,416		
Program education		324,768		-		324,768		
Program support		250,946				250,946		
		948,130				948,130		
Supporting activities:								
Management and general		154,443		-		154,443		
Fundraising		391,763				391,763		
		546,206				546,206		
Total Expenses		1,494,336				1,494,336		
Change in Net Assets		(967,048)		(793,771)		(1,760,819)		
Net Assets, Beginning of Year		7,098,640		4,861,790		10,960,430		
Net Assets, End of Year	\$	6,131,592	\$	4,068,019	\$	10,199,611		

# **Statement of Functional Expenses**

Year Ended June 30, 2023

	Program Activities				Su			
	Grants and Projects	Program Education	Program Support	Total Program Activities	Management and General	Fund- raising	Total Supporting Activities	Total
Salaries	\$ -	\$ 178,255	\$ 108,507	\$ 286,762	\$ 53,777	\$ 156,002	\$ 209,779	\$ 496,541
Employee benefits	-	32,428	14,713	47,141	11,895	30,047	41,942	89,083
Payroll taxes	-	12,002	7,327	19,329	3,543	10,506	14,049	33,378
Professional services	-	43,711	18,511	62,222	47,155	85,798	132,953	195,175
Supplies	-	-	-	-	8,867	-	8,867	8,867
Telephone	-	2,823	2,511	5,334	945	2,588	3,533	8,867
Postage & shipping	-	4,369	649	5,018	202	7,963	8,165	13,183
Occupancy	-	33,161	32,055	65,216	12,219	33,161	45,380	110,596
Printing, media, and								
promotion	-	28,069	-	28,069	-	37,164	37,164	65,233
Conferences & meetings	8,888	15,783	8,156	32,827	7,712	6,499	14,211	47,038
Subscriptions &								
publications	-	120	-	120	-	-	-	120
Organization dues	-	-	-	-	1,752	-	1,752	1,752
Grants & projects	328,260	-	-	328,260	-	-	-	328,260
Equipment rental &								
maintenance	2,893	671	8,515	12,079	14,501	38,891	53,392	65,471
Insurance	-	3,778	3,603	7,381	2,869	3,286	6,155	13,536
Depreciation		581	581	1,162	581	581	1,162	2,324
	\$ 340,041	\$ 355,751	\$ 205,128	\$ 900,920	\$ 166,018	\$ 412,486	\$ 578,504	\$ 1,479,424

See notes to financial statements

# **Statement of Functional Expenses**

Year Ended June 30, 2022

	Program Activities				Supporting Activities			
	Grants			Total	Management		Total	
	and	Program	Program	Program	and	Fund-	Supporting	
	Projects	Education	Support	Activities	General	raising	Activities	Total
Salaries	\$ -	\$ 165,725	\$ 144,438	\$ 310,163	\$ 31,259	\$ 140,352	\$ 171,611	\$ 481,774
Employee benefits	-	30,967	27,055	58,022	7,982	28,660	36,642	94,664
Payroll taxes	-	10,125	9,266	19,391	2,023	8,648	10,671	30,062
Professional services	-	46,217	22,233	68,450	53,618	88,802	142,420	210,870
Supplies	-	260	-	260	13,504	528	14,032	14,292
Telephone	-	3,268	2,816	6,084	1,096	2,908	4,004	10,088
Postage & shipping	-	4,115	689	4,804	261	9,033	9,294	14,098
Occupancy	-	32,366	31,287	63,653	11,868	32,366	44,234	107,887
Printing, media, and								
promotion	-	25,820	-	25,820	-	38,372	38,372	64,192
Conferences & meetings	7,248	4,528	4,145	15,921	1,243	2,833	4,076	19,997
Subscriptions &								
publications	-	120	-	120	-	-	-	120
Organization dues	-	-	-	-	2,585	-	2,585	2,585
Grants & projects	362,477	-	-	362,477	-	-	-	362,477
Equipment rental &								
maintenance	2,691	175	7,918	10,784	16,317	38,603	54,920	65,704
Insurance	-	278	295	573	11,882	(146)	11,736	12,309
Depreciation		804	804	1,608	805	804	1,609	3,217
	\$ 372,416	\$ 324,768	\$ 250,946	\$ 948,130	\$ 154,443	\$ 391,763	\$ 546,206	\$ 1,494,336

See notes to financial statements

# **Statements of Cash Flows**

		Year Ende	ed June 30,		
		2023		2022	
CACH ELOWIC FROM OREDATINIC ACTIVITIES.					
CASH FLOWS FROM OPERATING ACTIVITIES:					
Reconciliation of change in net assets to net cash					
used in operating activities:	ø	422 170	ø	(1.760.910)	
Change in net assets	\$	433,178	\$	(1,760,819)	
Adjustments to reconcile change in net assets to net					
cash used by operating activities:  Depreciation		2,324		3,217	
•		15,521		3,217	
Non-cash effect of change in accounting principle Gain on sale of investments		,		(92.656)	
		39,468		(82,656)	
Net unrealized (gains) losses on investments		(729,122)		1,560,097	
Decrease in value on cash surrender value of life insurance		(367)		(356)	
Contributions restricted for endowments		(9,200)		(6,200)	
Loss on disposal of asset		-		525	
Changes in:		<b>5</b> 0 <b>5</b> 0		(2.100)	
Other receivables		7,959		(3,198)	
Contributions and planned gifts receivable		69,423		(4,526)	
Interest receivable and prepaid expenses		17,063		11,750	
Funds held in trust by others		28,011		298,390	
Accounts payable and accrued expenses		(30,495)		(37,982)	
Grants payable		(87,873)		(108,696)	
Net Cash Used by Operating Activities		(244,110)		(130,454)	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of investments		(592,357)		(1,732,062)	
Proceeds from sale of investments		841,775		1,836,168	
Premiums paid on life insurance policies		(166)		(166)	
Proceeds from life insurance policies		(100)		4,981	
Purchase of furniture and equipment		(4,813)		(4,940)	
Net Cash Provided by Investing Activities	-	244,439	-	103,981	
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CASH FLOWS FROM FINANCING ACTIVITIES:					
Proceeds from contributions restricted for endowments		9,200		6,200	
Net Cash Provided by Financing Activities		9,200		6,200	
Net Change in Cash and Cash Equivalents		9,529		(20,273)	
Cash and Cash Equivalents, Beginning of Year		750,000		770,273	
Cash and Cash Equivalents, End of Year	\$	759,529	\$	750,000	
SUPPLEMENTAL DISCLOSURES:					
Right-of-use asset obtained under operating lease	\$	348,343	\$		

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 1. NATURE OF ORGANIZATION:

We Raise Foundation (WRF) is a nonprofit organization formerly known as Wheat Ridge Ministries. In January 2018, WRF changed its name to reflect a new strategic direction. This new direction involved the creation of marketing and communication tools, including website, print materials, brand identity and online digital presence.

WRF partners with Christian organizations and emerging leaders to raise consciousness, community leadership, and capital. WRF's vision is people free from poverty, violence, and inequality and this is achieved through three priority granting areas: education, workforce development, and criminal justice. Motivated by the belief that freedom is grace in action, WRF provides grants and assistance with resource development. This unique approach to non-profit investing offers grantees comprehensive assessments, crowdfunding assistance, and research, in addition to grants. With a strategic approach to assisting grantees in these ways, WRF leverages donor funding and multiplies its impact in the pursuit of sustainability for the organizations it serves. In addition, WRF convenes and connects leaders in key topic areas to collaborate and share knowledge.

Currently, grants are made under these grant programs:

GrantsPlus: WRF's largest and most competitive grant program, partnering with Christian organizations that work at the intersection of poverty, violence, and inequality. Grants are particularly focused on education, workforce development, or criminal justice and for fiscal year (FY) 2022 and FY 2023 provide up to \$100,000 over a term of up to three years. As part of its evolving strategy, We Raise will partner with other aligned funders to increase the size and impact of a grant and these have been as high as \$500,000, with each funding partner fulfilling a percentage of the grant. WRF serves primarily as a first investor for programs or organizations that are three years or younger, while also making targeted investments in existing programs or organizations that have proven to be highly effective in their field. Letters of inquiry are accepted twice a year.

Emerging Leader Grants: WRF provides grants as an investment in the development of leaders, between the ages of 20-35, at Christian organizations who are leading new programs at the intersection of poverty, violence, and inequality. For FY 2022 and FY 2023, grants were up to \$15,000, over two years for new programs led by young adult leaders and used to help fund start-up expenses for the new program. These grants are awarded quarterly.

Crowdfunding Grants: WRF hosts and guides its GrantsPlus grantees through the creation of an incentivized crowdfunding campaign.

Select Grants: From time to time, WRF will fund a limited number of projects outside of the above competitive grant programs that promote its mission. These grants may be initiated by a donor or a member of the WRF staff.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 1. NATURE OF ORGANIZATION, continued:

WRF derives the major portion of its support from the generous gifts of individuals, congregations, schools, and other organizations, and from investment earnings. WRF's endowment funds include those designated by the Board of Directors for investment (funds from the sale of the Lutheran Sanatorium in Wheat Ridge, Colorado, plus a portion of subsequent planned gifts), the Walther League Legacy Endowment (assets from the Walther League merger, plus additional gifts), and general and named endowments.

WRF is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code (Code) and comparable Illinois state law, and contributions to it are tax deductible within the limitations prescribed by the Code. WRF has been classified as a publicly supported organization that is not a private foundation under section 509(a) of the Code.

#### 2. SIGNIFICANT ACCOUNTING POLICIES:

#### BASIS OF ACCOUNTING

The financial statements of WRF have been prepared using the accrual basis of accounting. The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates. The more significant accounting policies are summarized below.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include checking and money market accounts. At June 30, 2023 and 2022, WRF's cash balances exceeded federally insured limits by \$0 and \$451,514, respectively. WRF does not believe these funds to be at substantial risk of loss due to the lack of federal insurance coverage. WRF has not experienced any loss on these accounts.

### **INVESTMENTS**

Short-term and long-term investments are reported at fair value. Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Unrealized gains and losses are included in net investment gains (losses). Financial instruments that potentially subject WRF to credit risk consist principally of interest bearing bonds, notes and common stocks. WRF maintains a diversified portfolio of investments and, prior to September 2019, had placed its portfolio with two investment managers. One manager managed fixed income securities and equity securities using a value style. The other manager managed equity securities using a growth style. Starting in 2019, We Raise Foundation changed to a new investment manager and thus liquidated all positions held by the previous investment managers. The new investment manager has discretion to select investment funds in accordance with the WRF Investment Policy Statement.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

## 2. <u>SIGNIFICANT ACCOUNTING POLICIES</u>, continued:

#### CONTRIBUTIONS AND PLANNED GIFTS RECEIVABLE

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the five-year average return for a short/intermediate bond fund applied to the years in which the promises are expected to be received. Amortization of the discount is included in contribution revenues in the statements of activities. The allowance for uncollectible amounts is provided for contributions receivable estimated as uncollectible. Planned gifts are recorded as income at the time WRF has an established right to the gift and the proceeds are measurable.

### FURNITURE AND EQUIPMENT

Expenditures for furniture and equipment in excess of \$500 are recorded at cost. Donated assets to be used in the ministry are capitalized at their fair market value on the date of the gift. Depreciation is recorded using the straight-line method based on estimated useful lives of five years.

#### FUNDS HELD IN TRUST BY OTHERS

WRF has several arrangements whereby a donor has established a term or perpetual trust that is administered by a third party. WRF is a designated beneficiary and has the irrevocable right to receive the income earned on the trust assets for the term or in perpetuity. Annual distributions from the trusts are reported as investment income without donor restrictions, or, if restricted by the donor, as investment income with donor restrictions. For perpetual trusts, adjustments to the amount reported as an asset, based on an annual review using the same basis as was used to measure the asset initially, are recognized as change in value of perpetual trusts with donor restrictions. For term trusts, adjustments to the amount reported as an asset, based on an annual review using the same basis as was used to measure the asset initially, are recognized as change in value of funds held for others with donor restrictions. The amount reported on the statements of financial position represents WRF's share of the fair value of the assets in the trust as of the fiscal year end.

WRF is also the remainder beneficiary of several split-interest agreements which are held by others. The related income from these arrangements that have been restricted by the donors has been recorded as income with donor restrictions. The recorded value on the statements of financial position is the actuarial present value of WRF's future interest in the split-interest agreements.

The portion of funds held in trust by others, which are restricted in perpetuity, totaled \$1,263,675 and \$1,291,468 as of June 30, 2023 and 2022, respectively, and are included in net assets with donor restrictions in the statements of financial position.

#### GRANTS PAYABLE AND EXPENSE

Grant expense and the related grants payable are recorded when the grants are approved and grantees are notified of the award. Grants are made for the purposes described in Note 1.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued:

#### **NET ASSETS**

Net assets and changes therein are reported as follows:

*Net assets without donor restrictions* are those currently available for ministry purposes under the direction of the Board of Directors (Board) and those designated by the Board to function as an endowment.

Net assets with donor restrictions are those contributed with donor stipulations for specific operating purposes or programs or those with time restrictions. They are not currently available for use in WRF's ministries until commitments regarding their use have been fulfilled. They also include funds restricted by donors in perpetuity as endowments or perpetual trusts.

#### SUPPORT, REVENUE AND RECEIVABLES

Contributions are recorded when cash is received or when ownership of donated assets is transferred. Contributions restricted by the donor for a specific purpose are recorded as support with donor restrictions until funds have been expended by WRF for the purposes specified. Upon satisfaction of the restriction or lapsing of time restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Contributions restricted by the donor in perpetuity are recorded as support with donor restrictions class of net assets. Income distributions from these funds are reported as investment income that increases net assets with donor restrictions or net assets without donor restrictions. For the years ended June 30, 2023 and 2022, the top 3 donors contributed \$315,066, or 34.81%, and \$504,741, or 40.38%, of all contributions received, respectively.

#### PROMISES TO GIVE

WRF receives indications of intent to support the ministry that are commitments to provide monthly, quarterly or annual gifts of a specified amount. These commitments are open ended and subject to unilateral change by the donor. Because the commitments do not express a term or period, the amount of the commitment is not measurable. Considering these factors, these commitments are not considered to be unconditional promises to give and are not recognized prior to receipt of the contribution.

#### FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing program and supporting activities have been summarized on a functional basis in the statements of activities. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, which is allocated on a square footage basis, as well as salaries and benefits, travel, and certain office expenses, which are allocated on the basis of estimates of time and effort.

WRF incurred joint costs of \$45,745 and \$49,332 in 2023 and 2022, respectively, for informational materials that included fundraising appeals. Of those costs, 87.5% were allocated to fund-raising and 12.5% to program education.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

## 2. <u>SIGNIFICANT ACCOUNTING POLICIES</u>, continued:

#### RECENTLY ADOPTED ACCOUNTING STANDARDS

As of July 1, 2022, WRF adopted the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards update (ASU) 2016-02, *Leases* (Topic 842 of the ASC). The amendments in this update require organizations that lease assets to recognize on the combined statement of financial position the assets and liabilities for the rights and obligations created by the lease. The amendments are effective for fiscal years beginning after December 15, 2021. WRF adopted this update for the year ended June 30, 2023. One of WRF's contracts contains the right to control the use of property or assets and is therefore considered a lease. WRF elected to adopt the transition relief provisions from ASU 2018-11, *Leases (Topic 842): Targeted Improvements* and recorded the impact of adoption as of July 1, 2022. WRF also elected the practical expedient to not separate lease and non-lease components and the accounting policy election to exclude short-term leases with lease terms of 12 months or less.

#### 3. INVESTMENTS:

Investments at June 30 consist of the following:

			Unrealized		
			Appreciation		
	Cost	Market Value	(Depreciation)		
Year ending June 30, 2023:					
Equity mutual funds	\$ 6,415,611	\$ 7,080,915	\$ 665,304		
Bond mutual funds	1,769,236	1,540,760	(228,476)		
Total	\$ 8,184,847	\$ 8,621,675	\$ 436,828		
Year ending June 30, 2022:					
Equity mutual funds	\$ 6,730,935	\$ 6,672,044	\$ (58,891)		
Bond mutual funds	1,742,797	1,509,394	(233,403)		
Total	\$ 8,473,732	\$ 8,181,438	\$ (292,294)		

Investment income at year end consists of the following for the years ended June 30:

	2023	2022
Interest and dividends	\$ 291,532	\$ 269,722
Realized gains	(39,468)	82,656
Unrealized (losses) gains	 729,122	(1,560,097)
	981,186	(1,207,719)
Less: Investment expenses	(32,949)	(39,494)
Net investment (loss) income	\$ 948,237	\$ (1,247,213)

#### **Notes to Financial Statements**

June 30, 2023 and 2022

## 4. CONTRIBUTIONS AND PLANNED GIFTS RECEIVABLE:

Contributions and planned gifts receivable based on an estimate of future cash flows are as follows at June 30:

	 2023	 2022
Receivable in less than one year Receivable in one to five years	\$ 38,118	\$ 98,100 9,441
	\$ 38,118	\$ 107,541
I IRNITI IRE AND EQUIPMENT net		

#### 5. FURNITURE AND EQUIPMENT, net:

Furniture and equipment consist of the following at June 30:

	 2023	2022	
Furniture and equipment	\$ 99,782	\$	94,969
Leasehold improvements	4,672		4,672
	 104,454		99,641
Less accumulated depreciation	(96,018)		(93,695)
	\$ 8,436	\$	5,946

## 6. **GRANTS PAYABLE:**

As described in Note 1, WRF annually makes grants to various organizations. These grants are payable over a number of years. The grants are scheduled to be paid as follows:

## Fiscal Year Ending June 30,

2024	\$ 260,485
2025	131,700
2026	33,000
	425,185
Less present value discount	(16,441)
Less current portion	 (260,485)
	\$ 148,259

Long-term grants payable have been discounted to present value using a discount rate of 4.9% as of June 30, 2023.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

## 7. PENSION:

WRF is a participant in a defined contribution pension plan administered through the Lutheran Church - Missouri Synod Concordia Plan Services, Concordia Retirement Plan. All employees are eligible to participate in the plan. Employer contributions for the years ended June 30, 2023 and 2022, were \$39,618 and \$42,127, respectively.

## 8. OPERATING LEASES:

Prior to adoption of ASUs 2016-02 and 2018-11 under Topic 842 as described in Note 2, WRF was applying Topic 840 in relation to operating leases. During the year ended June 30, 2022, WRF had operating lease expense of \$107,887.

# 9. <u>NET ASSETS WITH DONOR RESTRICTIONS:</u>

Net assets with donor restrictions consist of the following at June 30:

	2023		 2022	
Time restrictions:				
Funds held in trust by others	\$	358,715	\$ 356,557	
Contributions and planned gifts receivable		10,000	9,440	
		368,715	365,997	
Purpose restrictions:				
Unspent earnings on permanently restricted endowment funds		288,678	219,823	
Program activities		20,033	45,104	
		308,711	264,927	
Restricted in perpetuity:				
General and named endowments		1,113,107	1,103,907	
Walther League Legacy Endowment		1,043,720	1,041,720	
Funds held in trust by others -				
interest in perpetual trusts		1,307,704	1,291,468	
		3,464,531	3,437,095	
Total Net Assets with Donor Restrictions	\$	4,141,957	\$ 4,068,019	

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 10. FAIR VALUE MEASUREMENTS:

WRF has adopted the Fair Value Measurement and Disclosure topic of the FASB Accounting Standards Codification. These standards establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

The valuations for the hierarchy are determined as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

WRF uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, WRF measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are used only when Level 1 or Level 2 inputs are not available.

Fair values of assets measured on a recurring basis at June 30, 2023 and 2022, are as follows:

	Total	Level 1	Level 2	Level 3	
June 30, 2023:					
Mutual funds	\$ 8,621,675	\$ 8,621,675	\$ -	\$ -	
Money market funds	541,332	541,332	-	-	
Cash surrender value					
of life insurance	13,811	13,811		-	
Total investments	9,176,818	9,176,818		_	
Funds held in trust by others:					
Terminal trusts	58,523	-	58,523	-	
Perpetual trusts	1,263,675	-	1,263,675	-	
Beneficial interests in charitable					
remainder unitrusts	291,200	-	-	291,200	
Total funds held in trust					
by others	1,613,398		1,322,198	291,200	
	\$ 10,790,216	\$ 9,176,818	\$ 1,322,198	\$ 291,200	

## **Notes to Financial Statements**

June 30, 2023 and 2022

# 10. FAIR VALUE MEASUREMENTS, continued:

	Total	Level 1	Level 2	Level 3	
June 30, 2022:					
Mutual funds	\$ 8,181,438	\$ 8,181,438	\$ -	\$ -	
Money market funds	-	-	-	_	
Cash surrender value					
of life insurance	13,278	-	13,278	-	
Total investments	8,194,716	8,181,438	13,278	_	
Funds held in trust by others:					
Terminal trusts	55,741	-	55,741	_	
Perpetual trusts	1,291,468	-	1,291,468	_	
Beneficial interests in charitable					
remainder unitrusts	294,200	-	-	294,200	
Total funds held in trust					
by others	1,641,409		1,347,209	294,200	
Total assets at fair value	\$ 9,836,125	\$ 8,181,438	\$ 1,360,487	\$ 294,200	

The following is a reconciliation of charitable remainder unitrusts for which Level 3 inputs were used in determining value:

		ial Interests in ble Remainder		
		Unitrusts		
Balance as of June 30, 2021	\$	359,900		
Change in value		(65,700)		
Balance as of June 30, 2022		294,200		
Change in value		(3,000)		
Balance as of June 30, 2023	\$	291,200		

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 10. FAIR VALUE MEASUREMENTS, continued:

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying statements of financial position:

#### Level 1

Common stock, mutual funds, money market funds and exchange traded funds are carried at fair value based on quoted market prices.

#### Level 2

Cash surrender value of life insurance: The fair value of the cash surrender value of life insurance policies is based on WRF's share of the cash surrender value of the respective life insurance policy as represented by the insurance company.

Funds held in trust by others: The fair values of terminal and perpetual trusts are based upon WRF's share of trust assets including certificates of deposit, mutual funds and other publicly traded investments and corporate bonds.

#### Level 3

Fair values for the beneficial interests in charitable remainder trusts are determined by calculating the present value of the future distributions expected to be received, using published life expectancy tables and a 4.88% discount rate.

#### 11. ENDOWMENT FUNDS:

WRF's endowment consists of 15 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of WRF has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, WRF classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment funds that is not classified in net assets restricted in perpetuity is classified as net assets restricted by purpose or time until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

## 11. ENDOWMENT FUNDS, continued:

In accordance with UPMIFA, WRF considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment funds
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization

Endowment net asset composition by type of fund as of June 30, 2023:

		Wit	With Donor Restrictions					
			Accumulated	Total With				
	Without Donor	Original Gift	Gains (Losses)	Donor				
	Restrictions	Amount	and Other	Restrictions	Total Funds			
Donor-restricted funds Board-designated funds	\$ - 6,490,832	\$ 2,156,827	\$ 288,678	\$ 2,445,505	\$ 2,445,505 6,490,832			
Total funds	\$ 6,490,832	\$ 2,156,827	\$ 288,678	\$ 2,445,505	\$ 8,936,337			

Changes in endowment net assets for year ended June 30, 2023:

		Wi			
			Accumulated	Total With	
	Without Donor	Original Gift	Gains (Losses)	Donor	
	Restrictions	Amount	and Other	Restrictions	<b>Total Funds</b>
Endowment net assets,					
beginning of year	\$ 6,131,592	\$ 2,145,627	\$ 219,823	\$ 2,365,450	\$ 8,497,042
Investment return, net	657,126	2,000	265,955	267,955	925,081
Contributions	-	9,200	-	9,200	9,200
Amount appropriated for					
expenditures	(259,900)	-	(197,100)	(197,100)	(457,000)
Change in undesignated					
deficit	(37,986)				(37,986)
	359,240	11,200	68,855	80,055	439,295
Endowment net assets,					
end of year	\$ 6,490,832	\$ 2,156,827	\$ 288,678	\$ 2,445,505	\$ 8,936,337

## **Notes to Financial Statements**

June 30, 2023 and 2022

# 11. ENDOWMENT FUNDS, continued:

Endowment net asset composition by type of fund as of June 30, 2022:

		Wit	With Donor Restrictions					
			Accumulated	Total With				
	Without Donor	Original Gift	Gains (Losses)	Donor				
	Restrictions	Amount	and Other	Restrictions	Total Funds			
Donor-restricted funds Board-designated funds	\$ - 6,131,592	\$ 2,145,627	\$ 219,823	\$ 2,806,196	\$ 2,806,196 6,131,592			
Total funds	\$ 6,131,592	\$ 2,145,627	\$ 219,823	\$ 2,365,450	\$ 8,497,042			

Changes in endowment net assets for year ended June 30, 2022:

		Wi			
			Accumulated	Total With	
	Without Donor	Original Gift	Gains (Losses)	Donor	
	Restrictions	Amount	and Other	Restrictions	<b>Total Funds</b>
Endowment net assets,					
beginning of year	\$ 7,098,640	\$ 2,139,427	\$ 666,769	\$ 2,806,196	\$ 9,904,836
T	(027 (20)		(220, 907)	(220.80()	(1.269.526)
Investment return, net	(937,630)	-	(330,896)	(330,896)	(1,268,526)
Contributions	-	6,200	-	6,200	6,200
Amount appropriated for					
expenditures	(344,950)	_	(116,050)	(116,050)	(461,000)
Change in undesignated	,			,	
deficit	315,532				315,532
	(967,048)	6,200	(446,946)	(440,746)	(1,407,794)
E. 1					
Endowment net assets,		<b>*</b> • • • • • • • • • • • • • • • • • • •		A A	A 0 40 = 0 :-
end of year	\$ 6,131,592	\$ 2,145,627	\$ 219,823	\$ 2,365,450	\$ 8,497,042

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 11. ENDOWMENT FUNDS, continued:

Funds with deficiencies: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires WRF to retain as a fund of perpetual duration. In the past, these deficiencies resulted from unfavorable market conditions. There were no deficiencies as of June 30, 2023 and 2022.

Return objectives and risk parameters: WRF has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce results that exceed the increase or decrease in the consumer price index (CPI) while assuming a moderate level of investment risk. WRF expects its endowment funds, over time, to provide an average rate of return of approximately 5% above CPI annually. Actual returns in any given year may vary from this amount.

Strategies employed for achieving objectives: To satisfy its long-term rate-of-return objectives, WRF relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). WRF targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending policies and how the investment objectives relate to spending policy: A WRF Board approved policy allows withdrawals from the investment portfolio each year to support operations. The amount withdrawn for the years ended June 30, 2023 and 2022, was based upon 5% of the average market value for a twelve quarter rolling average as of December 31, preceding the fiscal year the withdrawal occurs. Additional withdrawals have been approved by the Board in connection with the strategic plan. The actual market value is equal to the net additions to the portfolio since inception increased or decreased by investment earnings over time. This policy is intended to limit spending to an amount that will allow the WRF investment portfolio to grow at a rate that will maintain purchasing power.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

#### 12. LIQUIDITY AND FUNDS AVAILABLE:

The following table reflects WRF's financial assets, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, assets held for others, assets held in trusts and state required annuity reserves, perpetual and term endowments and accumulated earnings subject to appropriation beyond one year, unfunded portions of line of credit commitments, or because the Board has set aside funds for specific projects or a long-term investment as Board designated endowments. These Board designations could be drawn upon if the Board approves that action.

	June 30,			
		2023		2022
Financial assets:				
Cash and cash equivalents	\$	759,529	\$	750,000
Other receivables		-		7,959
Cash surrender value of life insurance		13,811		13,278
Long-term investments		2,130,843		2,049,846
Long-term investments held for board designated endowment		6,490,832	6,131,592	
Funds held in trust by others		1,613,398		1,641,409
Financial assets, at year-end	1	11,008,413		10,594,084
Less those unavailable for general expenditure within one year, due to:				
Investments held in trusts and state required annuity reserves	(	(1,613,398)		(1,641,409)
Net assets board designated for endowment	(	(6,490,832)		(6,131,592)
Perpetual and term endowments and accumulated earnings				
subject to appropriation beyond one year		(2,445,505)		(2,365,450)
Financial assets available to meet cash needs				
for general expenditures within one year	\$	458,678	\$	455,633

WRF structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. At June 30, 2023, the Board had \$6,490,832 of funds designated for operating reserves that could be drawn upon to meet its general expenditures if the board approved of such action. For fiscal year 2024, the Board has authorized \$445,000 of these funds to be used for general expenditures.

#### **Notes to Financial Statements**

June 30, 2023 and 2022

## 13. OPERATING LEASE-RIGHT OF USE ASSET AND OBLIGATION:

WRF leases office space under a noncancelable operating lease expiring in 2026. The discount rate represents the risk-free discount rate using a period comparable with that of the lease terms. The lease requires monthly payments of \$9,048.

	June 30, 2023			
Operating lease right-of-use asset Operating lease obligation	\$ \$	30,961		
Operating lease costs	\$	103,425		
Weighted-average discount rate Weighted-average remaining lease term		3.15% 2.47 years		

Future minimum lease payments required under the operating lease that have an initial or remaining non-cancelable lease term in excess of one year are as follows:

## Year Ending June 30,

2024	\$	105,432
2025		107,540
2026		69,732
		282,704
Less imputed interest		(12,027)
Present value of minimum lease payments	_\$	270,677

## 14. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through October 30, 2023, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.





## INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

Board of Directors We Raise Foundation Itasca, Illinois

### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedules are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Naperville, Illinois October 30, 2023

Capin Crouse LLP

# **Schedule of Activities - Net Assets Without Donor Restrictions**

Year Ended June 30, 2023

	O	perating	Investment		 Total
SUPPORT AND REVENUE:					
Support:					
Contributions:					
Individuals	\$	464,994	\$	-	\$ 464,994
Organizations		39,004		-	39,004
Planned gifts		355,854		-	355,854
•		859,852		-	859,852
Revenue:					
Investment income		23,155		167,744	190,899
Net investment gains		-		491,384	491,384
Other income		-		-	-
		23,155		659,128	682,283
Net assets released from restrictions by					
satisfaction of restrictions		296,529		-	296,529
Transfers into investments		(197,100)		197,100	-
Transfers into operations		457,000		(457,000)	-
		556,429		(259,900)	296,529
Total support and revenue and					
reclassifications		1,439,436		399,228	 1,838,664
EXPENSES:					
Program activities:					
Grants and projects		340,041		-	340,041
Program education		355,751		-	355,751
Program support		205,128		-	205,128
		900,920		-	900,920
Supporting activities:					
Management and general		166,018		-	166,018
Fundraising		412,486			412,486
		578,504		-	578,504
Total Expenses		1,479,424			 1,479,424
Change in Net Assets		(39,988)		399,228	359,240
Net Assets, Beginning of Year		(314,912)		6,446,504	 6,131,592
Net Assets, End of Year	\$	(354,900)	\$	6,845,732	\$ 6,490,832

# **Schedule of Activities - Net Assets Without Donor Restrictions**

Year Ended June 30, 2022

	Operating		Investment		Total	
SUPPORT AND REVENUE:						
Support:						
Contributions:						
Individuals	\$	589,635	\$	-	\$	589,635
Organizations		40,234		_		40,234
Planned gifts		531,398		_		531,398
č		1,161,267		-		1,161,267
Revenue:				_		
Investment income		21,311		154,421		175,732
Net investment losses		-		(1,092,049)		(1,092,049)
Other income		12,311		-		12,311
		33,622		(937,628)		(904,006)
Net assets released from restrictions by						
satisfaction of restrictions		270,027		-		270,027
Transfers into investments		(116,050)		116,050		-
Transfers into operations		461,000		(461,000)		-
		614,977		(344,950)		270,027
Total support and revenue and		_				_
reclassifications		1,809,866		(1,282,578)		527,288
EXPENSES:						
Program activities:						
Grants and projects		372,416		-		372,416
Program education		324,768		-		324,768
Program support		250,946		-		250,946
		948,130				948,130
Supporting activities:						
Management and general		154,443		-		154,443
Fundraising		391,763				391,763
		546,206		-		546,206
Total Expenses		1,494,336		-		1,494,336
Change in Net Assets		315,530		(1,282,578)		(967,048)
Net Assets, Beginning of Year		(630,442)		7,729,082		7,098,640
Net Assets, End of Year	\$	(314,912)	\$	6,446,504	\$	6,131,592